



Product Brochure

Sage Sales Tax by Avalara

Take the complexity out of tax
compliance

Sage

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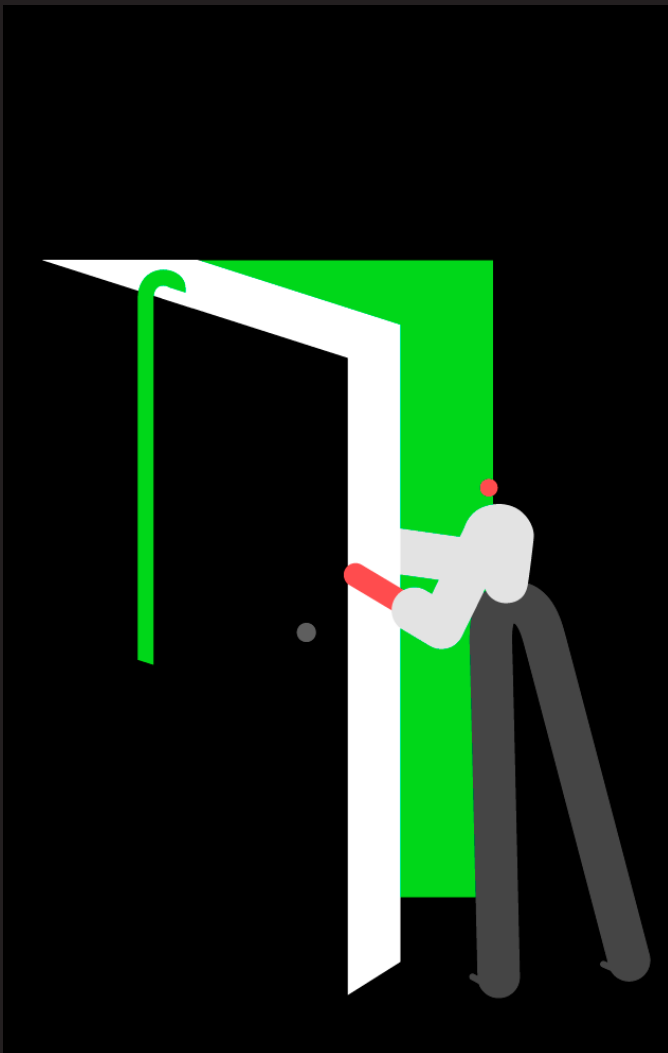
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Is slow and inaccurate manual tax filing giving you a headache?

Managing sales tax compliance manually is tough. It's slow, frustrating, subject to constant regulatory change, and often data is spread across several spreadsheets and systems. Worse yet, the time you spend accurately calculating, collecting, and remitting your sales tax could be spent growing your business.

But do you know what's worse than managing sales tax compliance manually? facing the risk of an audit, penalties, and bank charges. for the sake of your business, you need to get it right.

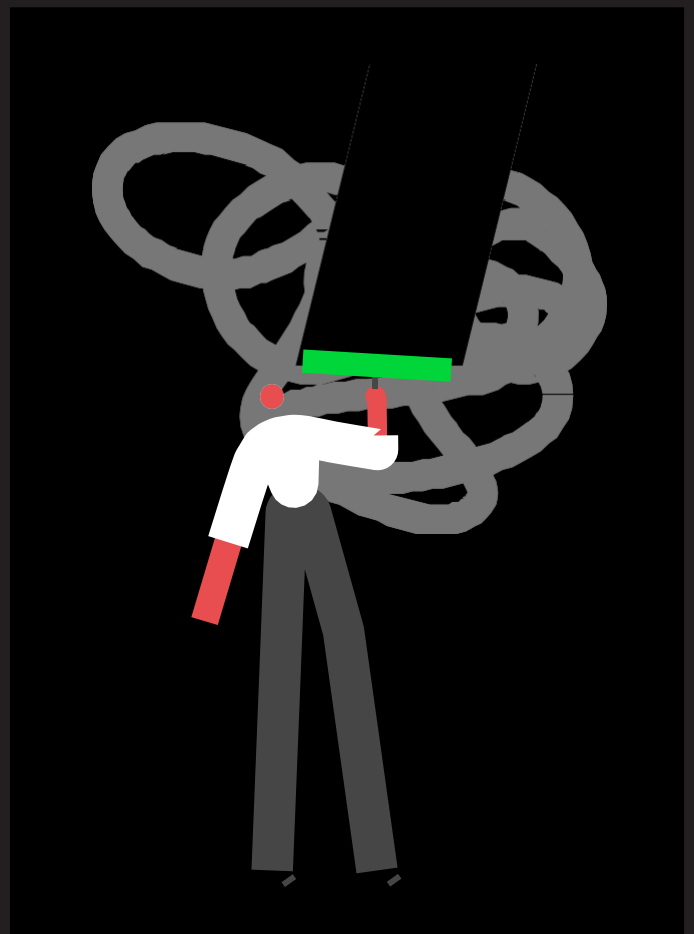
Now, imagine if you never had to worry about tracking or managing changing tax rates, regulations, and jurisdictional differences ever again. every transaction, exemption certificate, file return, and remit payment is calculated and managed for you automatically, ensuring all your data is compliant and stored in a single, unified platform.

Automation facilitates accuracy

Sage Sales Tax by Avalara is your virtual tax expert updated in real-time to deliver 100% accuracy across the entire tax compliance spectrum.

Cloud-based and powered by superior processing logic, it's designed from the ground up as a single, unified system to help you manage even the most complicated tax issues. This includes situs, nexus, tax tiers, tax holidays, exemption certificate management, and product taxability rules.

And thanks to seamless out-of-the-box integration with your existing Sage solution giving you a centralized view of your data, you can eliminate the guesswork, and start saving time and money, fast. No extra hardware is needed; you only pay for what you need with scalable, subscription-based pricing.



The solution that delivers

Unified. Automated. Scalable.

Sage Sales Tax automates real-time sales and use-tax calculations to your shopping cart or invoicing system. every transaction is managed and calculated with pinpoint accuracy, eliminating human error, and compliance slipups for absolute peace of mind.

No matter your business size or industry, your solution will always scale to meet your needs today, even when states pass new legislation, or your business enters a new market. and even when we push updates to our obsessively up-to-date tax engine, it'll never interrupt your service.

We believe changes in tax shouldn't throw you off balance. By using Sage Sales Tax our customers have reported:

- Increased tax compliance and reduced errors.
- Reduction of monthly prep and filing time by 80%.
- Elimination of manual sales and use-tax processes.
- Increased nexus rollout to 50 states.
- Simplified tracking of multiple returns and deadlines.



Sage Sales Tax in action

Sage Sales Tax extends the power of Sage solutions with unified, end-to-end sales tax management automation. Available as a scalable add-on, you can be up and running within 30-60 days without disrupting your existing business processes.

Key features include:

More accurate tax rates and rules with geo-coded validation

The tax decision engine is populated with the latest, most accurate tax rates and rules with instant geo-coded address validation based on more than 12,000 jurisdictions.

Eliminate manual certificate updates with automated exemptions

Automatically includes tax holidays and exempt transactions based on the latest exemption certificates.

Fast and seamless checkout connectivity

Connects seamlessly with shopping cart software allowing instant calculation of all duties and liabilities associated with export shipping and sales.

Flexible connectivity with 700+ pre-built integrations

Sage Sales Tax includes more than 700 pre-built connections into erP, accounting, e-commerce, PoS applications, and an API for building your own custom connections.

Smarter, simpler and more secure data management

Keep your sales tax data, exemption certificates, and filing records secure in a single, unified platform to help achieve the highest levels of compliance.

Integrates with multiple Sage solutions to create a customized solution for every business

Sage Sales Tax is available as an add-on and seamlessly integrates with Sage 50, Sage 100, Sage 300, Sage 500, Sage X3, and Sage Intacct.



Sage Sales Tax in practice: Increased accuracy for Colter & Peterson

Industry

Papercutting and handling

Location

North america

System

Sage 50 and Sage Sales Tax

Challenge

The organization spent what it felt was too much time manually preparing, reviewing, and filing sales tax, only to expose itself to repeat auditing and persistent filing errors.

Solution

a cloud-based tax compliance solution that automatically calculates sales tax and stays up to date with all new customer acquisitions.

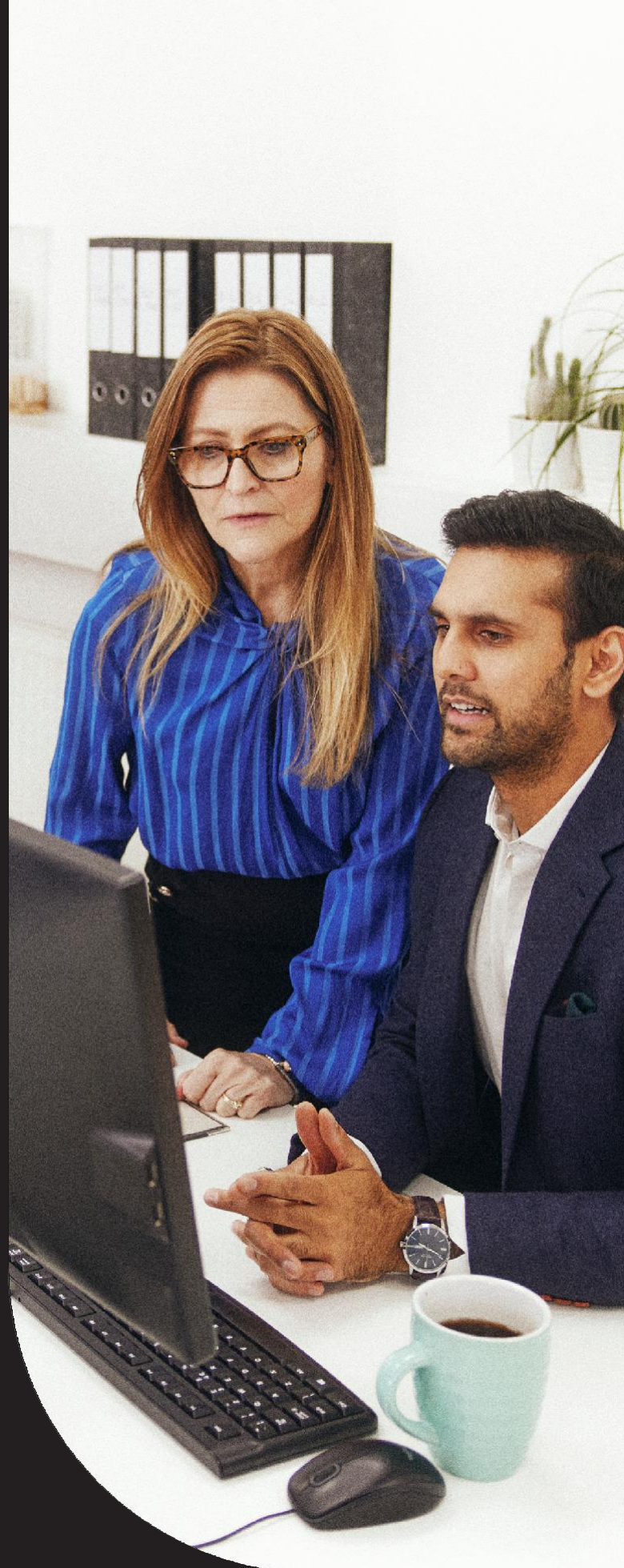
Results

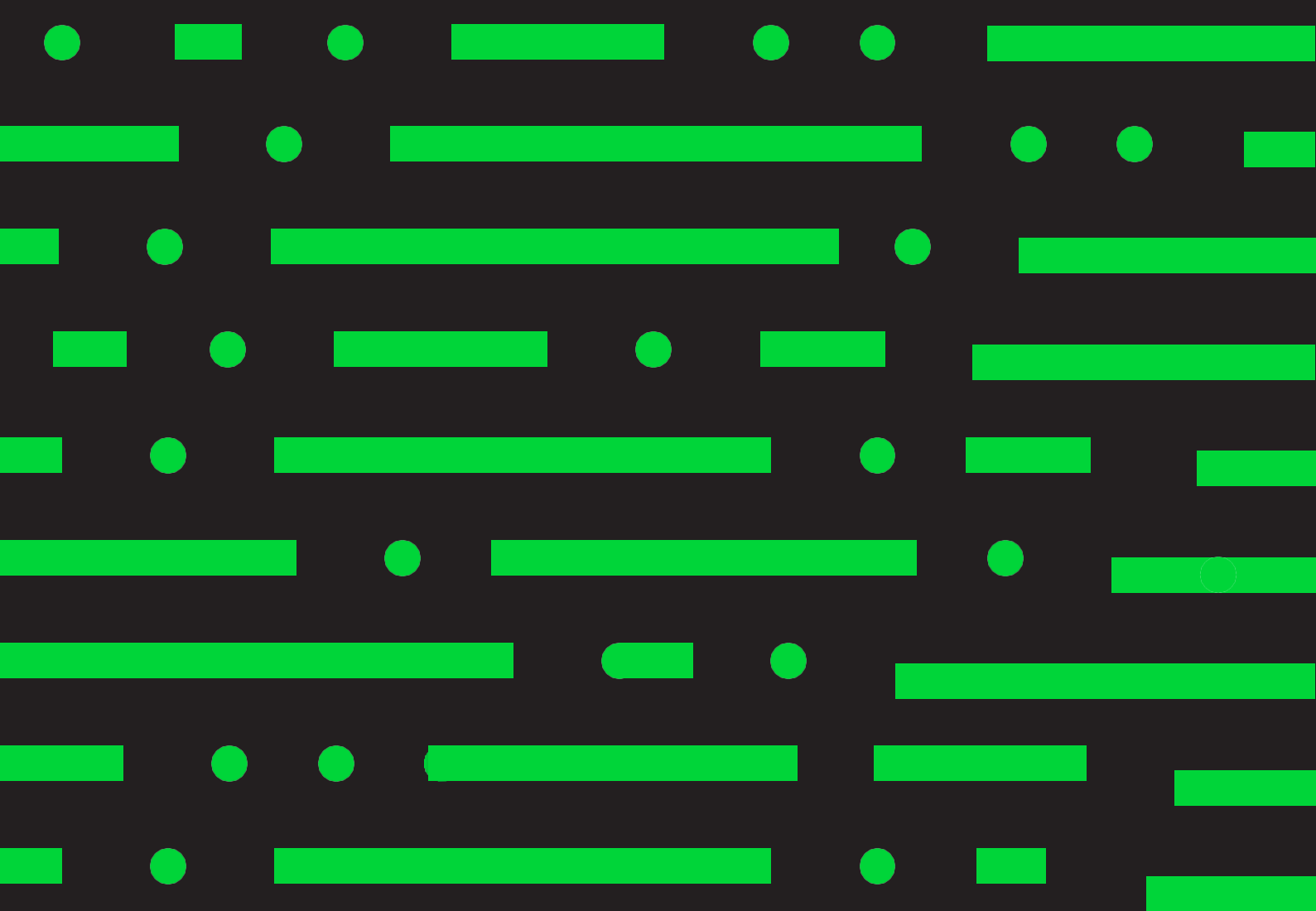
colter & Peterson benefited from increased tax compliance and a reduction in errors and risk of missing regulatory changes. With Sage Sales Tax they also eliminated their manual processes with full automation and simplified status tracking of multiple returns.

“It works. The entire process from cert capture through filing becomes seamless. once it was implemented, it was easy to keep updated with new customers.”

Jeff Marr

cfo, colter & Peterson





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